



# TTK HEALTHCARE LIMITED

Regd. Office : No.6, Cathedral Road, Chennai 600 086

(Rs. in lakhs)

## PART I - AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH, 2012

S. No.	Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Current Accounting Year ended	Previous Accounting Year ended
		(31/03/2012)	(31/12/2011)	(31/03/2011)	(31/03/2012)	(31/03/2011)
		Unaudited	Unaudited	Unaudited	Audited	Audited
1.	Income from Operations					
	(a) Net Sales / Income from Operations (Net of Excise Duty)	8781.09	8669.10	7632.93	35336.37	31027.69
	(b) Other Operating Income	26.40	0.91	10.26	37.82	64.35
	<b>Total income from Operations (Net)</b>	<b>8807.49</b>	<b>8670.01</b>	<b>7643.19</b>	<b>35374.19</b>	<b>31092.04</b>
2.	Expenses					
	(a) Cost of materials consumed	412.98	312.34	567.70	1317.66	1142.86
	(b) Purchases of Stock-in-trade	4753.80	4127.83	3704.68	17908.02	15479.02
	(c) Changes in Inventories of finished goods, work-in-progress and stock-in-trade	-647.52	201.61	-306.81	-606.81	-365.11
	(d) Employee benefits expense	1185.43	1070.56	1035.10	4356.22	3681.98
	(e) Depreciation and amortisation expense	60.26	59.17	55.33	235.77	197.13
	(f) Marketing Expenses	1030.69	1014.84	860.76	4497.60	4149.77
	(g) Other expenses	1534.06	1316.07	1270.24	5525.36	4851.65
	<b>Total Expenses</b>	<b>8329.70</b>	<b>8102.42</b>	<b>7187.00</b>	<b>33233.82</b>	<b>29137.30</b>
3.	<b>Profit / (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2)</b>	<b>477.79</b>	<b>567.59</b>	<b>456.19</b>	<b>2140.37</b>	<b>1954.74</b>
4.	Other Income	152.58	108.75	124.66	470.43	440.67
5.	<b>Profit / (Loss) from Ordinary Activities before Finance Costs and Exceptional Items (3+4)</b>	<b>630.37</b>	<b>676.34</b>	<b>580.85</b>	<b>2610.80</b>	<b>2395.41</b>
6.	Finance Costs	84.80	62.25	52.75	255.97	180.97
7.	<b>Profit / (Loss) from Ordinary Activities after Finance Costs but before Exceptional Items (5+6)</b>	<b>545.57</b>	<b>614.09</b>	<b>528.10</b>	<b>2354.83</b>	<b>2214.44</b>
8.	Exceptional Items	0.00	0.00	0.00	0.00	0.00
9.	<b>Profit / (Loss) from Ordinary Activities before Tax (7+8)</b>	<b>545.57</b>	<b>614.09</b>	<b>528.10</b>	<b>2354.83</b>	<b>2214.44</b>
10.	Tax Expense	174.05	202.11	187.96	791.92	742.25
11.	<b>Net Profit / (Loss) from Ordinary Activities after Tax (9+10)</b>	<b>371.52</b>	<b>411.98</b>	<b>340.14</b>	<b>1562.91</b>	<b>1472.19</b>
12.	Extraordinary Items (Net of Tax Expenses)	0.00	0.00	0.00	0.00	0.00
13.	<b>Net Profit / (Loss) for the period (11+12)</b>	<b>371.52</b>	<b>411.98</b>	<b>340.14</b>	<b>1562.91</b>	<b>1472.19</b>
14.	Share of Profit / (Loss) of Associates	N.A.	N.A.	N.A.	N.A.	N.A.
15.	Minority Interest	N.A.	N.A.	N.A.	N.A.	N.A.
16.	<b>Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14+15)</b>	<b>371.52</b>	<b>411.98</b>	<b>340.14</b>	<b>1562.91</b>	<b>1472.19</b>

S. No.	Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Current Accounting Year ended	Previous Accounting Year ended
		(31/03/2012)	(31/12/2011)	(31/03/2011)	(31/03/2012)	(31/03/2011)
		Unaudited	Unaudited	Unaudited	Audited	Audited
17.	Paid-up Equity Share Capital (Face Value Rs.10 per share)	776.60	776.60	776.60	776.60	776.60
18.	Reserve excluding Revaluation Reserves as per Balance Sheet of previous accounting year				7532.22	6330.34
19.i	<b>Earnings per share (before Extraordinary Items) (of Rs.10/- each) (not annualised):</b>					
	(a) Basic	4.78	5.30	4.38	20.13	18.96
	(b) Diluted	4.78	5.30	4.38	20.13	18.96
19.ii	<b>Earnings per share (after Extraordinary Items) (of Rs.10/- each) (not annualised):</b>					
	(a) Basic	4.78	5.30	4.38	20.13	18.96
	(b) Diluted	4.78	5.30	4.38	20.13	18.96

**PART II**

S. No.	Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Current Accounting Year ended	Previous Accounting Year ended
		(31/03/2012)	(31/12/2011)	(31/03/2011)	(31/03/2012)	(31/03/2011)
<b>A PARTICULARS OF SHAREHOLDING</b>						
1.	Public Shareholding					
	- Number of Shares	2684983	2684983	2684983	2684983	2684983
	- Percentage of Shareholding	34.57%	34.57%	34.57%	34.57%	34.57%
2.	Promoters and Promoter Group Shareholding					
	(a) Pledged / Encumbered					
	- Number of Shares	-	-	-	-	-
	- Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group)	-	-	-	-	-
	- Percentage of Shares (as a % of the total Share Capital of the Company)	-	-	-	-	-
	(b) Non-encumbered					
	- Number of Shares	5081000	5081000	5081000	5081000	5081000
	- Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of Shares (as a % of the total Share Capital of the Company)	65.43%	65.43%	65.43%	65.43%	65.43%
	<b>Particulars</b>	<b>3 months ended (31/03/2012)</b>				
<b>B INVESTOR COMPLAINTS</b>						
	Pending at the beginning of the Quarter	NIL				
	Received during the Quarter	NIL				
	Disposed of during the Quarter	NA				
	Remaining unresolved at the end of the Quarter	NA				

**NOTES:**

- (1) The above results were taken on record by the Board of Directors of the Company at their Meeting held on 22nd May, 2012, at Chennai.
- (2) The Board has recommended a Dividend of Rs.4.00 per Equity Share of Rs.10/- each, for the financial year ended 31st March, 2012.
- (3) The prior periods' / year's figures have been regrouped and reclassified, wherever necessary to conform to the current periods' / year's presentation, in conformity with Revised Schedule VI.
- (4) **Standalone Statement of Assets and Liabilities as at 31st March, 2012:**

S. No.	Particulars	As at 31/03/2012	As at 31/03/2011
		Rs.	Rs.
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
<b>1.</b>	<b>Shareholders' Funds</b>		
(a)	Share Capital	7,76,59,830	7,76,59,830
(b)	Reserves and Surplus	79,93,73,702	67,96,88,079
(c)	Money received against Share Warrants	0	0
	<b>Sub-Total - Shareholders' Funds</b>	<b>87,70,33,532</b>	<b>75,73,47,909</b>
<b>2.</b>	<b>Share Application Money pending allotment</b>	0	0
<b>3.</b>	<b>Minority Interest</b>	0	0
<b>4.</b>	<b>Non-Current Liabilities</b>		
(a)	Long-Term Borrowings	47,38,717	62,03,634
(b)	Deferred Tax Liabilities (Net)	2,33,12,447	2,11,20,970
(c)	Other Long-Term Liabilities	7,54,88,020	6,71,70,275
(d)	Long-Term Provisions	0	0
	<b>Sub-Total - Non-Current Liabilities</b>	<b>10,35,39,184</b>	<b>9,44,94,879</b>
<b>5.</b>	<b>Current Liabilities</b>		
(a)	Short-Term Borrowings	17,54,51,160	12,40,83,176
(b)	Trade Payables	35,81,27,998	31,60,80,193
(c)	Other Current Liabilities	37,33,94,269	36,21,72,050
(d)	Short-Term Provisions	23,97,08,401	27,46,76,401
	<b>Sub-Total - Current Liabilities</b>	<b>1,14,66,81,828</b>	<b>1,07,70,11,820</b>
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>2,12,72,54,544</b>	<b>1,92,88,54,608</b>
<b>B</b>	<b>ASSETS</b>		
<b>1.</b>	<b>Non-Current Assets</b>		
(a)	Fixed Assets	39,28,55,387	37,39,00,955
(b)	Goodwill on Consolidation	0	0
(c)	Non-Current Investments	0	6,00,00,000
(d)	Deferred Tax Assets (Net)	0	0
(e)	Long-Term Loans and Advances	1,09,53,987	1,32,49,663
(f)	Other Non-Current Assets	0	0
	<b>Sub-Total - Non-Current Assets</b>	<b>40,38,09,374</b>	<b>44,71,50,618</b>
<b>2.</b>	<b>Current Assets</b>		
(a)	Current Investments	6,76,81,000	83,60,000
(b)	Inventories	32,68,47,243	26,82,90,375
(c)	Trade Receivables	37,35,67,558	32,48,31,362
(d)	Cash and Cash Equivalents	61,90,28,734	60,80,75,608
(e)	Short-Term Loans and Advances	33,63,20,635	27,21,46,645
(f)	Other Current Assets	0	0
	<b>Sub-Total - Current Assets</b>	<b>1,72,34,45,170</b>	<b>1,48,17,03,990</b>
	<b>TOTAL - ASSETS</b>	<b>2,12,72,54,544</b>	<b>1,92,88,54,608</b>

For TTK HEALTHCARE LIMITED



**T T RAGHUNATHAN**  
EXECUTIVE VICE CHAIRMAN

Place : Chennai  
Date : May 22, 2012



# TTK HEALTHCARE LIMITED

Regd. Office : No.6, Cathedral Road, Chennai 600 086

## SEGMENTWISE REVENUE, RESULTS & CAPITAL EMPLOYED

Under Clause 41 of the Listing Agreement

(Rs. in lakhs)

Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Current Accounting Year ended	Previous Accounting Year ended
	(31/03/2012)	(31/12/2011)	(31/03/2011)	(31/03/2012)	(31/03/2011)
	Unaudited	Unaudited	Unaudited	Audited	Audited
<b>1. Segment Revenue:</b>					
(a) Pharmaceuticals	4361.83	4261.31	3625.24	17786.42	15263.03
(b) Medical Devices	398.76	364.17	460.13	1722.58	1983.67
(c) Consumer Products Distribution	3446.34	3625.94	3189.77	14105.49	12495.40
(d) Foods	491.33	341.23	287.55	1348.48	990.54
(e) Others	82.83	76.45	70.24	373.40	295.06
<b>Total</b>	<b>8781.09</b>	<b>8669.10</b>	<b>7632.93</b>	<b>35336.37</b>	<b>31027.70</b>
Less : Inter Segment Revenue	0.00	0.00	0.00	0.00	0.00
<b>Net Sales / Income from Operations</b>	<b>8781.09</b>	<b>8669.10</b>	<b>7632.93</b>	<b>35336.37</b>	<b>31027.70</b>
<b>2. Segment Results: [Profit (+) / Loss (-) before tax and interest from each segment]</b>					
(a) Pharmaceuticals	565.02	588.91	491.87	2617.23	2353.24
(b) Medical Devices	116.21	77.05	239.49	419.82	707.74
(c) Consumer Products Distribution	25.91	123.65	79.82	24.35	-140.38
(d) Foods	35.33	-6.68	-26.92	-17.18	-41.28
(e) Others	-7.83	-9.00	-30.94	-13.99	-95.66
<b>Total</b>	<b>734.64</b>	<b>773.93</b>	<b>753.32</b>	<b>3030.23</b>	<b>2783.66</b>
Less : Finance Cost	84.80	62.25	52.75	255.97	180.97
Less : Unallocable Expenses (Net of Unallocable Income)	104.27	97.59	172.47	419.43	388.25
<b>Total Profit (+) / Loss (-) from ordinary activities before tax and Exceptional Item(s)</b>	<b>545.57</b>	<b>614.09</b>	<b>528.10</b>	<b>2354.83</b>	<b>2214.44</b>
Less: Exceptional Item(s)	0.00	0.00	0.00	0.00	0.00
<b>Total Profit (+) / Loss (-) from ordinary activities before tax and after Exceptional Item(s)</b>	<b>545.57</b>	<b>614.09</b>	<b>528.10</b>	<b>2354.83</b>	<b>2214.44</b>
Extraordinary Items (Net of Tax Expenses)	0.00	0.00	0.00	0.00	0.00
<b>Total Profit (+) / Loss (-) before tax and after Extraordinary Item(s)</b>	<b>545.57</b>	<b>614.09</b>	<b>528.10</b>	<b>2354.83</b>	<b>2214.44</b>
<b>3. Capital Employed</b>	<b>As on</b>	<b>As on</b>	<b>As on</b>	<b>As on</b>	<b>As on</b>
(Segment Assets - Segment Liabilities)	<b>31/03/2012</b>	<b>31/12/2011</b>	<b>31/03/2011</b>	<b>31/03/2012</b>	<b>31/03/2011</b>
(a) Pharmaceuticals	849.13	1286.14	1017.54	849.13	1017.54
(b) Medical Devices	1097.43	1022.57	1107.63	1097.43	1107.63
(c) Consumer Products Distribution	478.10	492.50	-14.75	478.10	-14.75
(d) Foods	1912.62	1835.01	1493.29	1912.62	1493.29
(e) Others	325.06	314.78	288.80	325.06	288.80
<b>Total Capital Employed in Segments</b>	<b>4662.34</b>	<b>4951.00</b>	<b>3892.51</b>	<b>4662.34</b>	<b>3892.51</b>
Add : Unallocable Corporate Assets <u>less</u> Unallocable Corporate Liabilities	5779.86	5232.36	4810.43	5779.86	4810.43
<b>Total Capital Employed in Company</b>	<b>10442.20</b>	<b>10183.36</b>	<b>8702.94</b>	<b>10442.20</b>	<b>8702.94</b>

**NOTES:**

1. Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17) considering the organisation structure and the differential risks and returns of these segments.
2. Segment Sales is net of Excise Duty related to the Sales of own manufactured goods for the current as well as for the previous periods.
3. Details of products included in each of the Segments are as below :
  - ❖ Pharmaceuticals include products for both Human and Veterinary use. It also includes OTC Brands like Woodward's Gripewater distributed by the Consumer Products Division.
  - ❖ Medical Devices include Artificial Heart Valves, Hernia Repair Mesh, Orthopaedic Implants, etc.
  - ❖ Consumer Products Distribution consists of marketing and distribution of EVA Range of Cosmetics, Good Home range of Scrubbers, Air Freshners, etc., (Own Brands) and also trading of Branded Condoms and Dr Scholl Range of Footcare Products.
  - ❖ Foods comprise of manufacturing and marketing of Food Products.
  - ❖ "Others" comprise of Printing and Publishing of Maps and Atlases.
4. The segment-wise revenue, results and capital employed figures relate to respective amounts directly identifiable to each of the segments. The unallocable expenditure includes expenses incurred on common services at the corporate level and also those expenses not identifiable to any specific segment.
5. The prior periods'/year's figures have been regrouped and reclassified, wherever necessary to conform to the current periods' / year's presentation, in conformity with Revised Schedule VI.

For TTK HEALTHCARE LIMITED



Place : Chennai  
Date : May 22, 2012

T T RAGHUNATHAN  
EXECUTIVE VICE CHAIRMAN