



TTK HEALTHCARE LIMITED

Regd. Office : No.6, Cathedral Road, Chennai 600 086

PART I - AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH, 2013

(Rs. in lakhs)

Sl. No.	Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Current Accounting Year ended	Previous Accounting Year ended
		(31/03/2013)	(31/12/2012)	(31/03/2012)	(31/03/2013)	(31/03/2012)
		Unaudited	Unaudited	Unaudited	Audited	Audited
1.	Income from Operations					
	(a) Net Sales / Income from Operations (Net of Excise Duty)	8580.91	9218.14	8781.09	38190.58	35336.37
	(b) Other Operating Income	10.28	5.13	26.40	39.26	37.82
	Total income from Operations (Net)	8591.19	9223.27	8807.49	38229.84	35374.19
2.	Expenses					
	(a) Cost of materials consumed	548.22	603.55	412.98	2030.78	1317.66
	(b) Purchases of Stock-in-trade	3386.17	3903.24	4753.80	16383.94	17908.02
	(c) Changes in Inventories of finished goods, work-in-progress and stock-in-trade	-95.75	67.37	-647.52	544.47	-606.81
	(d) Employee benefits expense	1426.88	1353.80	1185.43	5295.04	4356.22
	(e) Depreciation and amortisation expense	73.15	71.31	60.26	271.97	235.77
	(f) Marketing Expenses	1216.85	1364.06	1030.69	5501.91	4497.60
	(g) Other expenses	1793.27	1566.69	1534.06	6459.04	5525.36
	Total Expenses	8348.79	8930.02	8329.70	36487.15	33233.82
3.	Profit / (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2)	242.40	293.25	477.79	1742.69	2140.37
4.	Other Income	198.83	227.62	152.58	673.86	470.43
5.	Profit / (Loss) from Ordinary Activities before Finance Costs and Exceptional Items (3±4)	441.23	520.87	630.37	2416.55	2610.80
6.	Finance Costs	62.39	63.63	84.80	254.38	255.97
7.	Profit / (Loss) from Ordinary Activities after Finance Costs but before Exceptional Items (5±6)	378.84	457.24	545.57	2162.17	2354.83
8.	Exceptional Items	0.00	0.00	0.00	0.00	0.00
9.	Profit / (Loss) from Ordinary Activities before Tax (7±8)	378.84	457.24	545.57	2162.17	2354.83
10.	Tax Expense	154.26	151.08	174.05	741.82	791.92
11.	Net Profit / (Loss) from Ordinary Activities after Tax (9±10)	224.58	306.16	371.52	1420.35	1562.91
12.	Extraordinary Items (Net of Tax Expenses)	0.00	0.00	0.00	0.00	0.00
13.	Net Profit / (Loss) for the period (11±12)	224.58	306.16	371.52	1420.35	1562.91
14.	Share of Profit / (Loss) of Associates	N.A.	N.A.	N.A.	N.A.	N.A.
15.	Minority Interest	N.A.	N.A.	N.A.	N.A.	N.A.
16.	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13±14±15)	224.58	306.16	371.52	1420.35	1562.91

Sl. No.	Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Current Accounting Year ended	Previous Accounting Year ended
		(31/03/2013)	(31/12/2012)	(31/03/2012)	(31/03/2013)	(31/03/2012)
		Unaudited	Unaudited	Unaudited	Audited	Audited
17.	Paid-up Equity Share Capital (Face Value Rs.10 per share)	776.60	776.60	776.60	776.60	776.60
18.	Reserve excluding Revaluation Reserves as per Balance Sheet of previous accounting year				8589.14	7532.22
19.i	Earnings per share (before Extraordinary Items) (of Rs.10/- each) (not annualised):					
	(a) Basic	2.89	3.94	4.78	18.29	20.13
	(b) Diluted	2.89	3.94	4.78	18.29	20.13
19.ii	Earnings per share (after Extraordinary Items) (of Rs.10/- each) (not annualised):					
	(a) Basic	2.89	3.94	4.78	18.29	20.13
	(b) Diluted	2.89	3.94	4.78	18.29	20.13

PART II

Sl. No.	Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Current Accounting Year ended	Previous Accounting Year ended
		(31/03/2013)	(31/12/2012)	(31/03/2012)	(31/03/2013)	(31/03/2012)
A PARTICULARS OF SHAREHOLDING						
1.	Public Shareholding					
	- Number of Shares	2684983	2684983	2684983	2684983	2684983
	- Percentage of Shareholding	34.57%	34.57%	34.57%	34.57%	34.57%
2.	Promoters and Promoter Group Shareholding					
	(a) Pledged / Encumbered					
	- Number of Shares	-	-	-	-	-
	- Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group)	-	-	-	-	-
	- Percentage of Shares (as a % of the total Share Capital of the Company)	-	-	-	-	-
	(b) Non-encumbered					
	- Number of Shares	5081000	5081000	5081000	5081000	5081000
	- Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of Shares (as a % of the total Share Capital of the Company)	65.43%	65.43%	65.43%	65.43%	65.43%
	Particulars	3 months ended (31/03/2013)				
B INVESTOR COMPLAINTS						
	Pending at the beginning of the Quarter	NIL				
	Received during the Quarter	2				
	Disposed of during the Quarter	2				
	Remaining unresolved at the end of the Quarter	NIL				

NOTES:

- (1) The above results were taken on record by the Board of Directors of the Company at their Meeting held on 27th May, 2013, at Chennai.
- (2) The Board has recommended a Dividend of Rs.4/- per Equity Share of Rs.10/- each (40%), for the financial year ended 31st March, 2013.
- (3) The prior periods' / year's figures have been regrouped and reclassified, wherever necessary to conform to the current periods' / year's presentation, in conformity with Revised Schedule VI.

(4) Standalone Statement of Assets and Liabilities as at 31st March, 2013:

Sl. No.	Particulars	As at 31/03/2013	As at 31/03/2012
		Rs.	Rs.
A	EQUITY AND LIABILITIES		
1.	Shareholders' Funds		
(a)	Share Capital	7,76,59,830	7,76,59,830
(b)	Reserves and Surplus	90,45,62,689	79,93,73,702
(c)	Money received against Share Warrants	0	0
	Sub-Total - Shareholders' Funds	98,22,22,519	87,70,33,532
2.	Share Application Money pending allotment	0	0
3.	Minority Interest	0	0
4.	Non-Current Liabilities		
(a)	Long-Term Borrowings	57,75,970	47,38,717
(b)	Deferred Tax Liabilities (Net)	2,64,94,843	2,33,12,447
(c)	Other Long-Term Liabilities	8,02,90,463	7,54,88,020
(d)	Long-Term Provisions	0	0
	Sub-Total - Non-Current Liabilities	11,25,61,276	10,35,39,184
5.	Current Liabilities		
(a)	Short-Term Borrowings	21,55,40,184	17,54,51,160
(b)	Trade Payables	28,56,31,420	35,81,27,998
(c)	Other Current Liabilities	46,10,52,937	37,33,94,269
(d)	Short-Term Provisions	3,64,48,233	3,62,08,265
	Sub-Total - Current Liabilities	99,86,72,774	94,31,81,692
	TOTAL - EQUITY AND LIABILITIES	2,09,34,56,569	1,92,37,54,408
B	ASSETS		
1.	Non-Current Assets		
(a)	Fixed Assets	43,74,70,012	39,28,55,387
(b)	Goodwill on Consolidation	0	0
(c)	Non-Current Investments	0	0
(d)	Deferred Tax Assets (Net)	0	0
(e)	Long-Term Loans and Advances	11,23,21,277	7,03,02,470
(f)	Other Non-Current Assets	0	0
	Sub-Total - Non-Current Assets	54,97,91,289	46,31,57,857
2.	Current Assets		
(a)	Current Investments	76,81,000	6,76,81,000
(b)	Inventories	27,09,66,372	32,68,47,243
(c)	Trade Receivables	35,10,48,655	37,35,67,558
(d)	Cash and Cash Equivalents	83,76,37,914	61,90,28,734
(e)	Short-Term Loans and Advances	7,63,31,339	7,34,72,016
(f)	Other Current Assets	0	0
	Sub-Total - Current Assets	1,54,36,65,280	1,46,05,96,551
	TOTAL - ASSETS	2,09,34,56,569	1,92,37,54,408

For TTK HEALTHCARE LIMITED


T T RAGHUNATHAN
EXECUTIVE VICE CHAIRMANPlace : Chennai
Date : May 27, 2013



TTK HEALTHCARE LIMITED

Regd. Office : No.6, Cathedral Road, Chennai 600 086

SEGMENTWISE REVENUE, RESULTS & CAPITAL EMPLOYED

Under Clause 41 of the Listing Agreement

(Rs. in lakhs)

Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Current Accounting Year ended	Previous Accounting Year ended
	(31/03/2013)	(31/12/2012)	(31/03/2012)	(31/03/2013)	(31/03/2012)
	Unaudited	Unaudited	Unaudited	Audited	Audited
1. Segment Revenue:					
(a) Pharmaceuticals	4494.06	4738.98	4361.83	19751.02	17786.42
(b) Medical Devices	421.11	371.68	398.76	1741.08	1722.58
(c) Consumer Products Distribution	2504.30	3078.78	3446.34	13079.35	14105.49
(d) Foods	1124.48	968.00	491.33	3401.11	1348.48
(e) Others	36.96	60.70	82.83	218.02	373.40
Total	8580.91	9218.14	8781.09	38190.58	35336.37
Less : Inter Segment Revenue	0.00	0.00	0.00	0.00	0.00
Net Sales / Income from Operations	8580.91	9218.14	8781.09	38190.58	35336.37
2. Segment Results: [Profit (+) / Loss (-) before tax and interest from each segment]					
(a) Pharmaceuticals	442.04	442.10	565.02	2343.82	2617.23
(b) Medical Devices	165.41	56.51	116.21	403.12	419.82
(c) Consumer Products Distribution	-339.05	-129.84	25.91	-494.99	24.35
(d) Foods	273.44	172.36	35.33	564.36	-17.18
(e) Others	-22.41	-9.41	-7.83	-73.34	-13.99
Total	519.43	531.72	734.64	2742.97	3030.23
Less : Finance Cost	62.39	63.63	84.80	254.38	255.97
Less : Unallocable Expenses (Net of Unallocable Income)	78.20	10.85	104.27	326.42	419.43
Total Profit (+) / Loss (-) from ordinary activities before tax and Exceptional Item(s)	378.84	457.24	545.57	2162.17	2354.83
Less: Exceptional Item(s)	0.00	0.00	0.00	0.00	0.00
Total Profit (+) / Loss (-) from ordinary activities before tax and after Exceptional Item(s)	378.84	457.24	545.57	2162.17	2354.83
Extraordinary Items (Net of Tax Expenses)	0.00	0.00	0.00	0.00	0.00
Total Profit (+) / Loss (-) before tax and after Extraordinary Item(s)	378.84	457.24	545.57	2162.17	2354.83
3. Capital Employed	As on	As on	As on	As on	As on
(Segment Assets - Segment Liabilities)	31/03/2013	31/12/2012	31/03/2012	31/03/2013	31/03/2012
(a) Pharmaceuticals	1064.78	1163.23	849.13	1064.78	849.13
(b) Medical Devices	1147.66	1056.76	1097.43	1147.66	1097.43
(c) Consumer Products Distribution	-218.42	90.12	478.10	-218.42	478.10
(d) Foods	2474.67	2391.98	1912.62	2474.67	1912.62
(e) Others	28.17	47.44	325.06	28.17	325.06
Total Capital Employed in Segments	4496.86	4749.53	4662.34	4496.86	4662.34
Add : Unallocable Corporate Assets less Unallocable Corporate Liabilities	8032.35	7601.85	5779.86	8032.35	5779.86
Total Capital Employed in Company	12529.21	12351.38	10442.20	12529.21	10442.20

NOTES:

1. Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17) considering the organisation structure and the differential risks and returns of these segments.
2. Segment Sales is net of Excise Duty related to the Sales of own manufactured goods for the current as well as for the previous periods.
3. Details of products included in each of the Segments are as below :
 - ❖ Pharmaceuticals include products for both Human and Veterinary use. It also includes OTC Brands like Woodward's Gripewater distributed by the Consumer Products Division.
 - ❖ Medical Devices include Artificial Heart Valves, Hernia Repair Mesh, Orthopaedic Implants, etc.
 - ❖ Consumer Products Distribution consists of marketing and distribution of EVA Range of Cosmetics, Good Home range of Scrubbers, Air Freshners, etc., (Own Brands) and also trading of Branded Condoms and Dr Scholl Range of Footcare Products.
 - ❖ Foods comprise of manufacturing and marketing of Food Products.
 - ❖ "Others" comprise of Printing and Publishing of Maps and Atlases.
4. The segment-wise revenue, results and capital employed figures relate to respective amounts directly identifiable to each of the segments. The unallocable expenditure includes expenses incurred on common services at the corporate level and also those expenses not identifiable to any specific segment.
5. The prior periods/year's figures have been regrouped and reclassified, wherever necessary to conform to the current periods' / year's presentation, in conformity with Revised Schedule VI.

For TTK HEALTHCARE LIMITED



Place : Chennai

Date : May 27, 2013

T T RAGHUNATHAN
EXECUTIVE VICE CHAIRMAN