



# TTK HEALTHCARE LIMITED

Regd. Office : No.6, Cathedral Road, Chennai 600 086

## PART I

### UNAUDITED FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED 30th JUNE, 2012

(Rs. in lakhs)

S. No.	Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Previous Accounting Year ended
		(30/06/2012)	(31/03/2012)	(30/06/2011)	(31/03/2012)
		Unaudited	Unaudited	Unaudited	Audited
1.	Income from Operations				
	(a) Net Sales / Income from Operations (Net of Excise Duty)	10848.82	8781.09	9246.34	35336.37
	(b) Other Operating Income	3.45	26.40	1.03	37.82
	<b>Total income from Operations (Net)</b>	<b>10852.27</b>	<b>8807.49</b>	<b>9247.37</b>	<b>35374.19</b>
2.	Expenses				
	(a) Cost of materials consumed	391.45	412.98	259.13	1317.66
	(b) Purchases of Stock-in-trade	5122.19	4753.80	4763.76	17908.02
	(c) Changes in Inventories of finished goods, work-in-progress and stock-in-trade	216.10	-647.52	-140.31	-606.81
	(d) Employee benefits expense	1233.36	1185.43	1042.10	4356.22
	(e) Depreciation and amortisation expense	59.65	60.26	55.98	235.77
	(f) Marketing Expenses	1633.12	1030.69	1321.14	4497.60
	(g) Other expenses	1535.46	1534.06	1314.93	5525.36
	<b>Total Expenses</b>	<b>10191.33</b>	<b>8329.70</b>	<b>8616.73</b>	<b>33233.82</b>
3.	<b>Profit / (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2)</b>	<b>660.94</b>	<b>477.79</b>	<b>630.64</b>	<b>2140.37</b>
4.	Other Income	119.03	152.58	93.83	470.43
5.	<b>Profit / (Loss) from Ordinary Activities before Finance Costs and Exceptional Items (3±4)</b>	<b>779.97</b>	<b>630.37</b>	<b>724.47</b>	<b>2610.80</b>
6.	Finance Costs	56.48	84.80	49.73	255.97
7.	<b>Profit / (Loss) from Ordinary Activities after Finance Costs but before Exceptional Items (5±6)</b>	<b>723.49</b>	<b>545.57</b>	<b>674.74</b>	<b>2354.83</b>
8.	Exceptional Items	0.00	0.00	0.00	0.00
9.	<b>Profit / (Loss) from Ordinary Activities before Tax (7±8)</b>	<b>723.49</b>	<b>545.57</b>	<b>674.74</b>	<b>2354.83</b>
10.	Tax Expense	237.83	174.05	236.83	791.92
11.	<b>Net Profit / (Loss) from Ordinary Activities after Tax (9±10)</b>	<b>485.66</b>	<b>371.52</b>	<b>437.91</b>	<b>1562.91</b>
12.	Extraordinary Items (Net of Tax Expenses)	0.00	0.00	0.00	0.00
13.	<b>Net Profit / (Loss) for the period (11±12)</b>	<b>485.66</b>	<b>371.52</b>	<b>437.91</b>	<b>1562.91</b>
14.	Share of Profit / (Loss) of Associates	N.A.	N.A.	N.A.	N.A.
15.	Minority Interest	N.A.	N.A.	N.A.	N.A.
16.	<b>Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13±14±15)</b>	<b>485.66</b>	<b>371.52</b>	<b>437.91</b>	<b>1562.91</b>

S. No.	Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Previous Accounting Year ended
		(30/06/2012)	(31/03/2012)	(30/06/2011)	(31/03/2012)
		Unaudited	Unaudited	Unaudited	Audited
17.	Paid-up Equity Share Capital (Face Value Rs.10 per share)	776.60	776.60	776.60	776.60
18.	Reserve excluding Revaluation Reserves as per Balance Sheet of previous accounting year				7532.22
19.i	<b>Earnings per share (before Extraordinary Items) (of Rs.10/- each) (not annualised):</b>				
	(a) Basic	6.25	4.78	5.64	20.13
	(b) Diluted	6.25	4.78	5.64	20.13
19.ii	<b>Earnings per share (after Extraordinary Items) (of Rs.10/- each) (not annualised):</b>				
	(a) Basic	6.25	4.78	5.64	20.13
	(b) Diluted	6.25	4.78	5.64	20.13

**PART II**

<b>A PARTICULARS OF SHAREHOLDING</b>					
1.	Public Shareholding				
	-	Number of Shares	2684983	2684983	2684983
	-	Percentage of Shareholding	34.57%	34.57%	34.57%
2.	Promoters and Promoter Group Shareholding				
	(a)	Pledged / Encumbered			
	-	Number of Shares	-	-	-
	-	Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group)	-	-	-
	-	Percentage of Shares (as a % of the total Share Capital of the Company)	-	-	-
	(b)	Non-encumbered			
	-	Number of Shares	5081000	5081000	5081000
	-	Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00%	100.00%	100.00%
	-	Percentage of Shares (as a % of the total Share Capital of the Company)	65.43%	65.43%	65.43%
	<b>Particulars</b>		<b>3 months ended (30/06/2012)</b>		
<b>B INVESTOR COMPLAINTS</b>					
	Pending at the beginning of the Quarter		NIL		
	Received during the Quarter		NIL		
	Disposed of during the Quarter		NA		
	Remaining unresolved at the end of the Quarter		NA		

**NOTES:**

- (1) The above results were taken on record by the Board of Directors of the Company at their Meeting held on 13th August, 2012, at Chennai.
- (2) The prior periods' / year's figures have been regrouped and reclassified, wherever necessary to conform to the current periods' / year's presentation, in conformity with Revised Schedule VI.

**For TTK HEALTHCARE LIMITED**



**Place : Chennai**  
**Date : August 13, 2012**

**T T RAGHUNATHAN**  
**EXECUTIVE VICE CHAIRMAN**





# TTK HEALTHCARE LIMITED

Regd. Office : No.6, Cathedral Road, Chennai 600 086

## SEGMENTWISE REVENUE, RESULTS & CAPITAL EMPLOYED

Under Clause 41 of the Listing Agreement

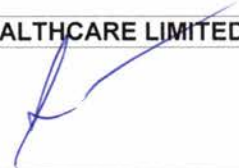
(Rs. in lakhs)

Particulars	3 months ended	Previous 3 months ended	Corresponding 3 months ended in the previous year	Previous Accounting Year ended
	(30/06/2012)	(31/03/2012)	(30/06/2011)	(31/03/2012)
	Unaudited	Unaudited	Unaudited	Audited
<b>1. Segment Revenue:</b>				
(a) Pharmaceuticals	5421.58	4361.83	4712.35	17786.42
(b) Medical Devices	479.01	398.76	508.23	1722.58
(c) Consumer Products Distribution	4349.93	3446.34	3672.65	14105.49
(d) Foods	524.17	491.33	237.62	1348.48
(e) Others	74.13	82.83	115.49	373.40
<b>Total</b>	<b>10848.82</b>	<b>8781.09</b>	<b>9246.34</b>	<b>35336.37</b>
<b>Less : Inter Segment Revenue</b>	0.00	0.00	0.00	0.00
<b>Net Sales / Income from Operations</b>	<b>10848.82</b>	<b>8781.09</b>	<b>9246.34</b>	<b>35336.37</b>
<b>2. Segment Results: [Profit (+) / Loss (-) before tax and interest from each segment]</b>				
(a) Pharmaceuticals	707.52	565.02	743.42	2617.23
(b) Medical Devices	86.73	116.21	153.59	419.82
(c) Consumer Products Distribution	90.10	25.91	-33.94	24.35
(d) Foods	31.91	35.33	-32.58	-17.18
(e) Others	-15.23	-7.83	3.37	-13.99
<b>Total</b>	<b>901.03</b>	<b>734.64</b>	<b>833.86</b>	<b>3030.23</b>
<b>Less : Finance Cost</b>	56.48	84.80	49.73	255.97
<b>Less : Unallocable Expenses (Net of Unallocable Income)</b>	121.06	104.27	109.39	419.43
<b>Total Profit (+) / Loss (-) from ordinary activities before tax and Exceptional Item(s)</b>	<b>723.49</b>	<b>545.57</b>	<b>674.74</b>	<b>2354.83</b>
<b>Less: Exceptional Item(s)</b>	0.00	0.00	0.00	0.00
<b>Total Profit (+) / Loss (-) from ordinary activities before tax and after Exceptional Item(s)</b>	<b>723.49</b>	<b>545.57</b>	<b>674.74</b>	<b>2354.83</b>
<b>Extraordinary Items (Net of Tax Expenses)</b>	0.00	0.00	0.00	0.00
<b>Total Profit (+) / Loss (-) before tax and after Extraordinary Item(s)</b>	<b>723.49</b>	<b>545.57</b>	<b>674.74</b>	<b>2354.83</b>
<b>3. Capital Employed (Segment Assets - Segment Liabilities)</b>	<b>As on 30/06/2012</b>	<b>As on 31/03/2012</b>	<b>As on 30/06/2011</b>	<b>As on 31/03/2012</b>
(a) Pharmaceuticals	997.31	849.13	858.17	849.13
(b) Medical Devices	1100.07	1097.43	1058.32	1097.43
(c) Consumer Products Distribution	590.45	478.10	312.37	478.10
(d) Foods	2042.57	1912.62	1501.79	1912.62
(e) Others	297.76	325.06	310.99	325.06
<b>Total Capital Employed in Segments</b>	<b>5028.16</b>	<b>4662.34</b>	<b>4041.64</b>	<b>4662.34</b>
<b>Add : Unallocable Corporate Assets less Unallocable Corporate Liabilities</b>	6114.58	5779.86	5531.24	5779.86
<b>Total Capital Employed in Company</b>	<b>11142.74</b>	<b>10442.20</b>	<b>9572.88</b>	<b>10442.20</b>

**NOTES:**

1. Segments have been identified in line with the Accounting Standard on Segment Reporting (AS-17) considering the organisation structure and the differential risks and returns of these segments.
2. Segment Sales is net of Excise Duty related to the Sales of own manufactured goods for the current as well as for the previous periods.
3. Details of products included in each of the Segments are as below :
  - ❖ Pharmaceuticals include products for both Human and Veterinary use. It also includes OTC Brands like Woodward's Gripewater distributed by the Consumer Products Division.
  - ❖ Medical Devices include Artificial Heart Valves, Hernia Repair Mesh, Orthopaedic Implants, etc.
  - ❖ Consumer Products Distribution consists of marketing and distribution of EVA Range of Cosmetics, Good Home range of Scrubbers, Air Freshners, etc., (Own Brands) and also trading of Branded Condoms and Dr Scholl Range of Footcare Products.
  - ❖ Foods comprise of manufacturing and marketing of Food Products.
  - ❖ "Others" comprise of Printing and Publishing of Maps and Atlases.
4. The segment-wise revenue, results and capital employed figures relate to respective amounts directly identifiable to each of the segments. The unallocable expenditure includes expenses incurred on common services at the corporate level and also those expenses not identifiable to any specific segment.
5. The prior periods'/year's figures have been regrouped and reclassified, wherever necessary to conform to the current periods' / year's presentation, in conformity with Revised Schedule VI.

For TTK HEALTHCARE LIMITED



Place : Chennai

Date : August 13, 2012

T T RAGHUNATHAN  
EXECUTIVE VICE CHAIRMAN